Reports that answers not-yet-asked questions

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Who we are

We are Toolstrek, **Platinum Atlassian expert** providing services all around Atlassian products: licenses purchasing, developing business processes, methodology support, continuous integration services and many other amazing things.
Moreover, we are leaders of Atlassian community in Russia and speakers of variety of professional events e.g. conferences and meetups.
The most important thing about our solutions is: they stay suitable and usable despite of time and organizational changes. All the projects we describe below are in common use and strongly eulogized by our customers. We are proud of it.

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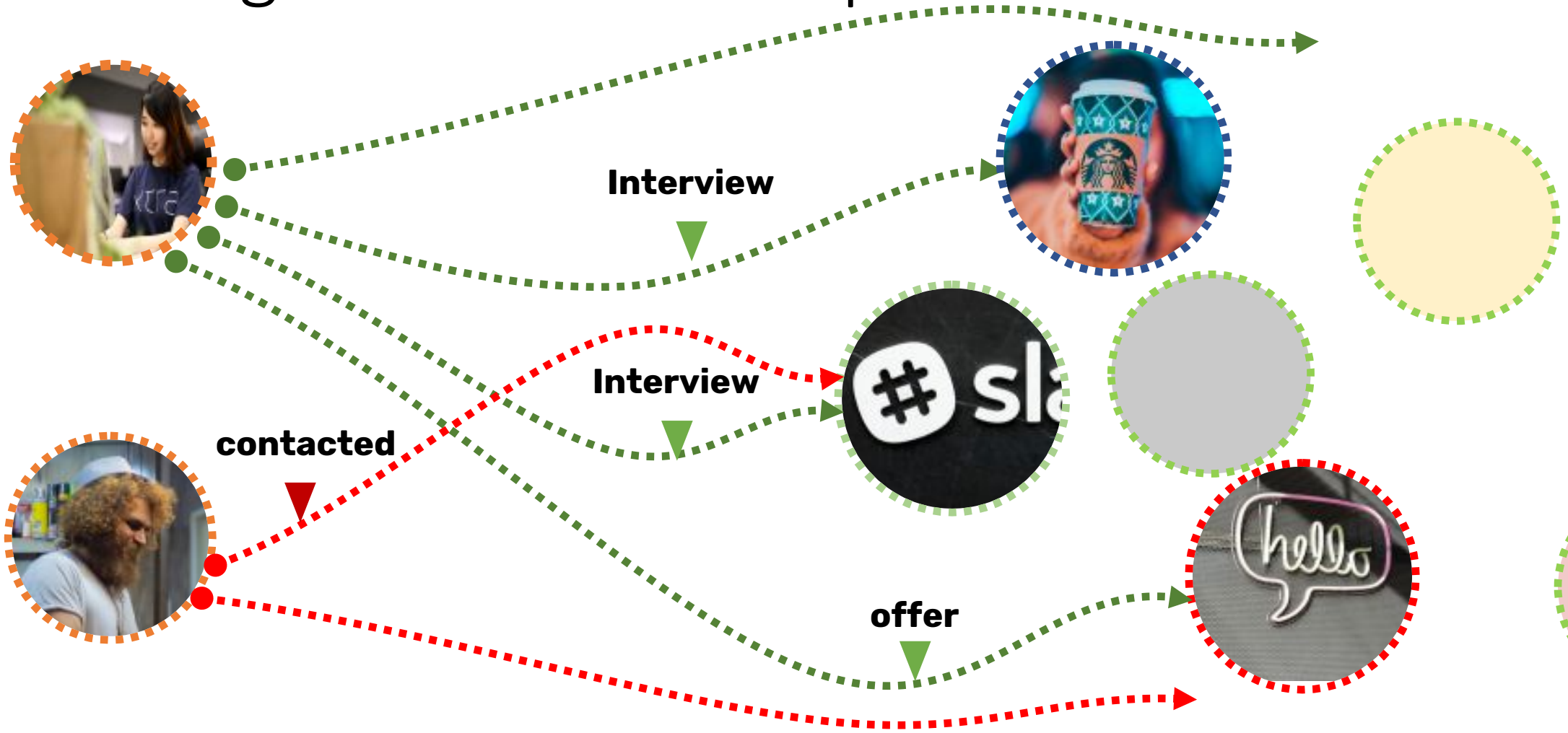
Platinum Solution Partner

Qualification of employees:
ACP-100 – Atlassian Certified in Jira Administration
ACP-300 – Atlassian Certified in Agile Development with Jira Software
ACP-400 – Atlassian Certified in Jira Service Desk Administration
ACP-200 – Atlassian Certified in Confluence Administration
ACB-110 – Advanced Jira Workflows

ВОЗРОЖДЕНИЕ БАНК
Raiffeisen BANK
Открытое образование
TEMPO PARTNERS
eazyBI
ozon.ru выбирайте
X5RETAILGROUP
A101
585 GOLD
ПЭК
RIADA PARTNERS
SoftwarePlant

This story isn't about IT
About customer

We design main business process



So that candidates can be tracked by attempts.
Now recruiters can see how many attempts for vacancies candidate have in current moment (in past too)

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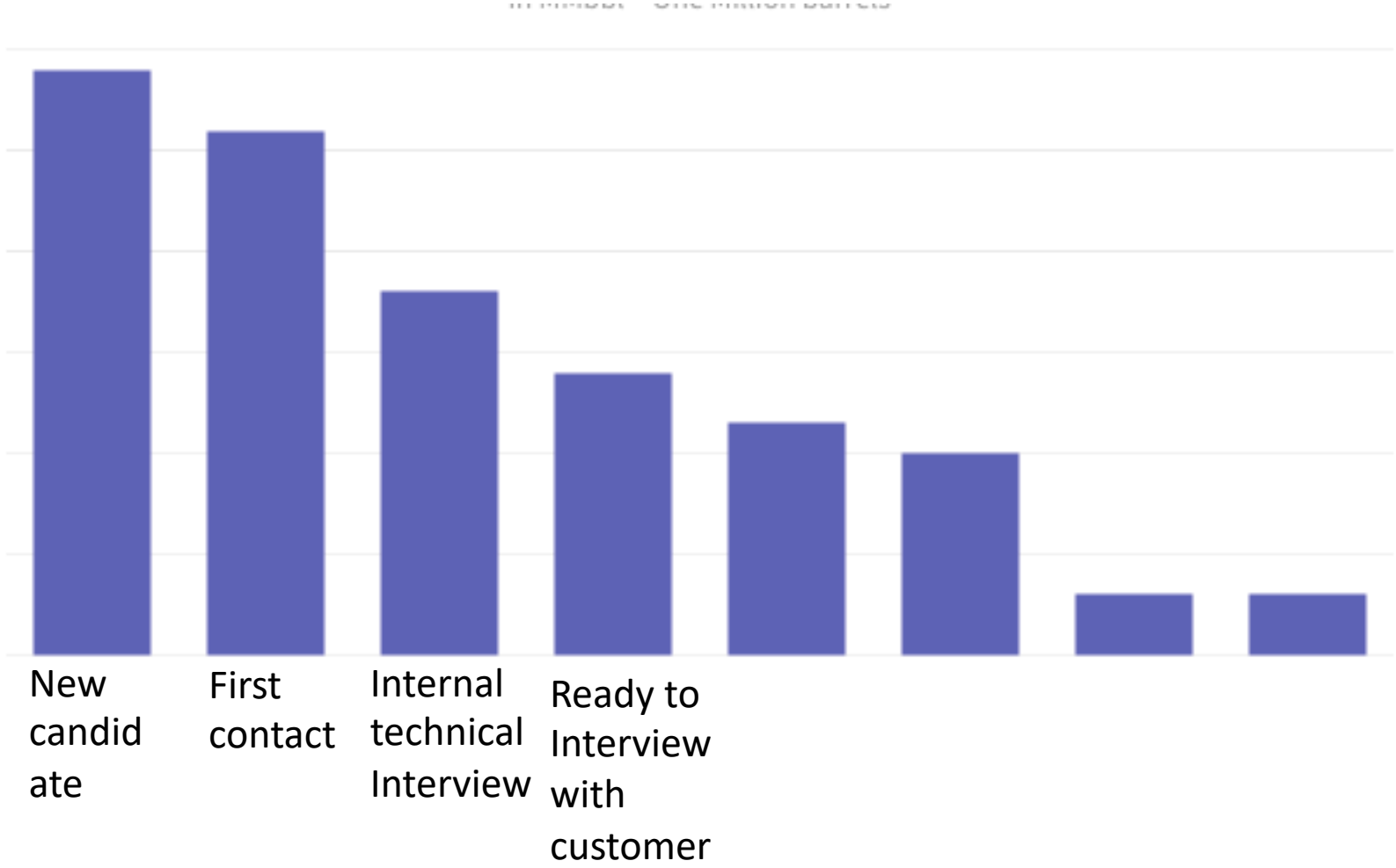
Sure, we need report for it

When we ask customer they said “we need the swirl report, like this - “



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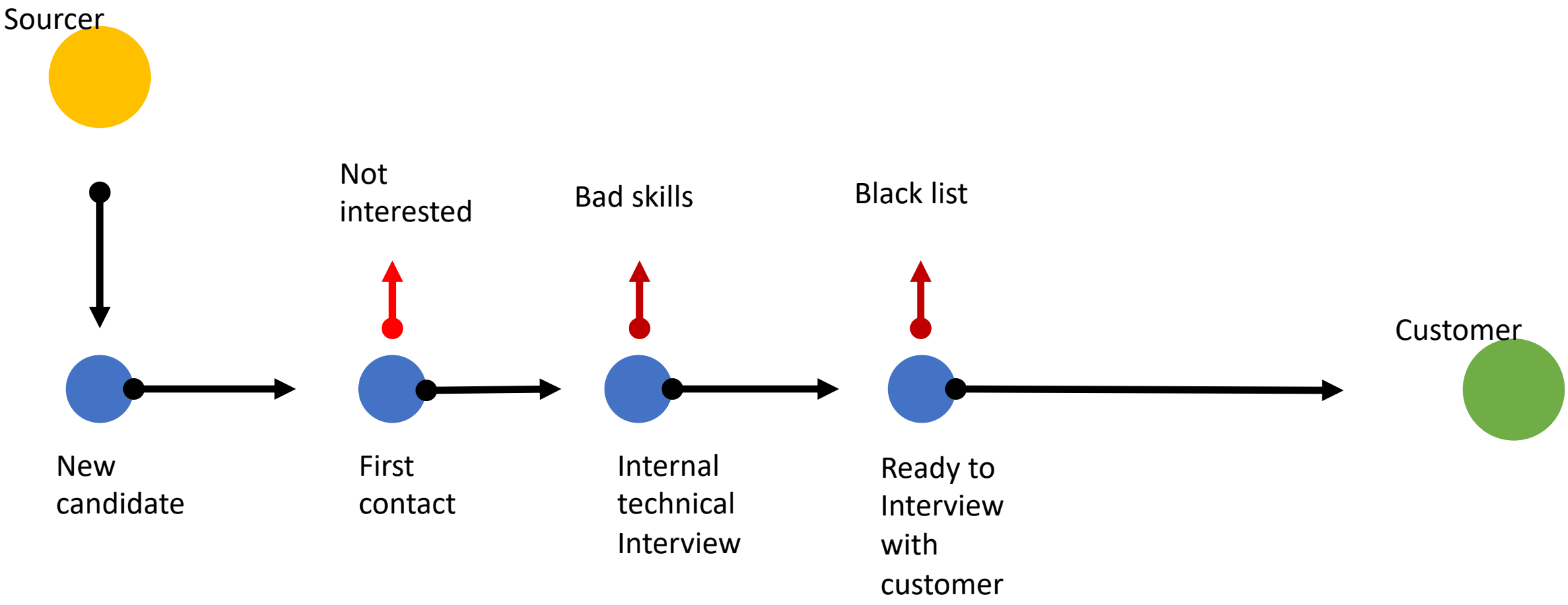
But it’s not way of the Jedi

We should provide to customer more then they wait form us

And we started to watching how success recruiters are working with data.

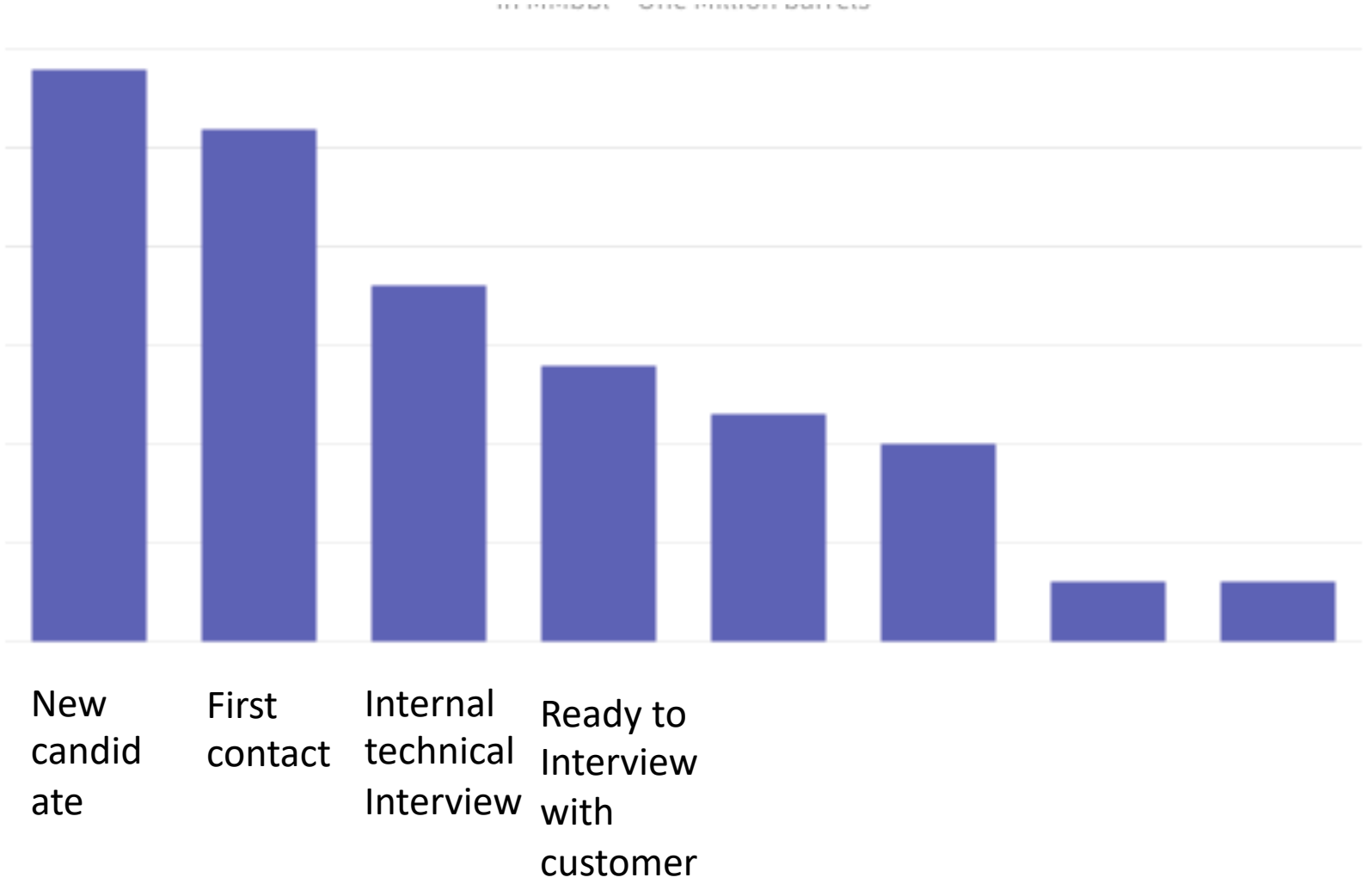
Was a lot types of question, but main point was

– What should I do for change it?


Sourcer
Not interested
Bad skills
Black list
Customer
New candidate
First contact
Internal technical Interview
Ready to Interview with customer

Lets look again to swirl

What should I do for change it?



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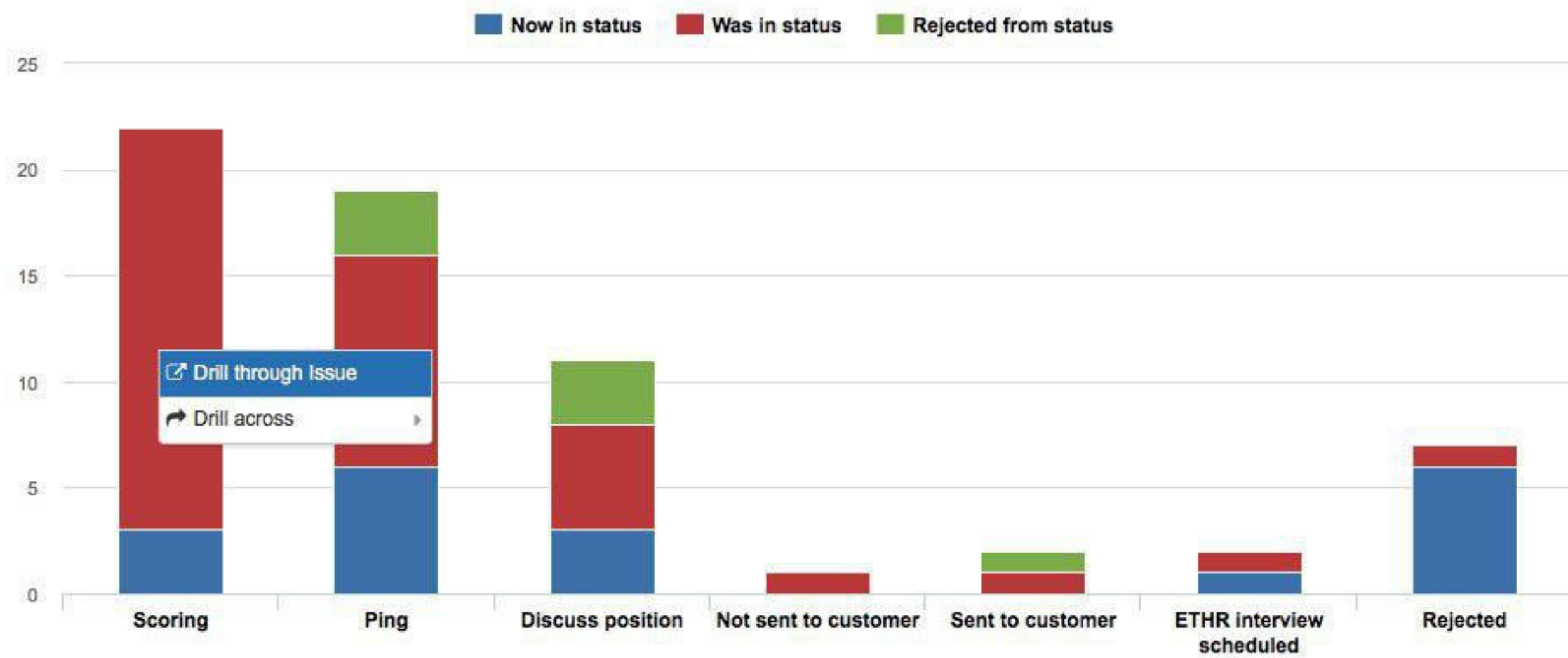
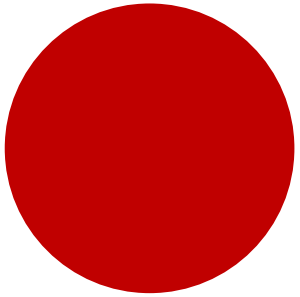
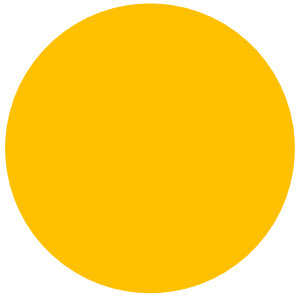
All Times ▾ POS-651 Paxful – Senior Web DESIGNER ▾



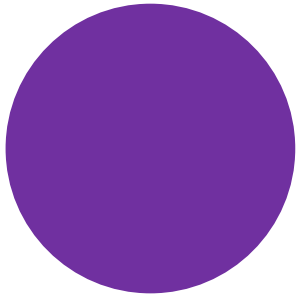
Next step is
Calculating cost and profit of position



technical interviewer
Paid every interview



"sourcer"
Paid fixed price if position closed him candidate



manager
% of profit after position closing

Thank you!

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